Gregory St Clair

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AI IMPLEMENTATION · SYSTEMS BUILDER · OPERATOR

SUMMARY

Solo founder who builds partner programs and the AI systems that scale them. Daily Claude Code and Muse user working in GitHub, skills, scheduled tasks, and MCP-connected tools. I design, build, test, and run production automations for sourcing, scraping, outreach, onboarding, and follow-up — the work of a small team, run by one person directing AI. Meeting people, building trust, and getting partners to a first win is the core of how I work.

EXPERIENCE

Founder & Managing Member — Gavari AI LLC (current)

AI implementation firm installing private AI systems in small and mid-size businesses.

- Built and run a referral partner program for agencies and advisors (20% revenue share): sourcing partner candidates, outreach, onboarding conversations, and follow-up systems.
- Built lead-radar systems that scrape public signals (permits, ads, hiring posts, social profiles) and rank prospects with evidence attached — thousands of businesses sourced, scored, and worked through systems I operate daily.
- Run a multi-channel outreach and community operation (LinkedIn, Facebook, Instagram, email, WhatsApp, ringless voicemail) on automations I built: scheduled sends, reply detection, conversation tracking, and daily verification that every lane actually fired.
- Built an AI audit product that queries ChatGPT, Perplexity, and Gemini directly through their own interfaces, then generates a narrated video report and PDF per business — full run in minutes.
- Designed and deployed AI voice receptionists (Bland AI / Telnyx) that answer, qualify, book, and trigger missed-call text-back — tested live end-to-end before delivery.
- Delivered premium websites and interactive, business-specific AI demos across home services, fitness, real estate, law, and food, including paid work for HP Pest Solutions (MD).

Co-Creator — Authentica · Client Apps & AI Consulting

- Co-created Authentica, an AI authentication app for sneakers and luxury items; grew its audience to roughly 20,000 followers from zero, organically.
- Built apps for clients, including a group therapy / psychiatric practice and a consumer pleasure brand.
- AI consulting for Momentum Health, a behavioral health provider — AI systems for intake, scheduling, and follow-up operations.

SELECTED SYSTEMS BUILT (LIVE EXAMPLES ON REQUEST)

- Partner & outreach engine — scraping, scoring, sequenced multi-channel outreach, reply tracking, daily self-verification
- Business Brain — 13-module installed AI system for SMB operations
- AI audit product — multi-engine interrogation with video + PDF deliverables
- Radar lead systems — permit, ad-signal, and hiring-signal prospect ranking
- AI voice agents — after-hours answering, qualification, and booking

TOOLS I WORK IN DAILY

Claude Code · Muse · ChatGPT · Codex · GitHub · MCP servers & connectors · Skills · Scheduled tasks / cron automations · Apify & web scraping · Bland AI · Telnyx · Cloudflare · Netlify · Google Workspace · LinkedIn / Facebook / Instagram

CORE SKILLS

Partner sourcing & recruitment · Partner onboarding & activation · Community building · AI agent & workflow design · Scraping & enrichment pipelines · Automation QA & verification · Training non-technical users · Direct B2B sales & closing